



SUPPLIER SUPPORT



This leaflet explains...

How Gibela will provide support to its suppliers to ensure they have the capacity to deliver the required components at the required rate. Gibela has a supplier support team dedicated to qualifying and developing suppliers. This leaflet will also explain where supplier support and development fits within the various steps in the supply chain process.



SOURCING



QUALITY



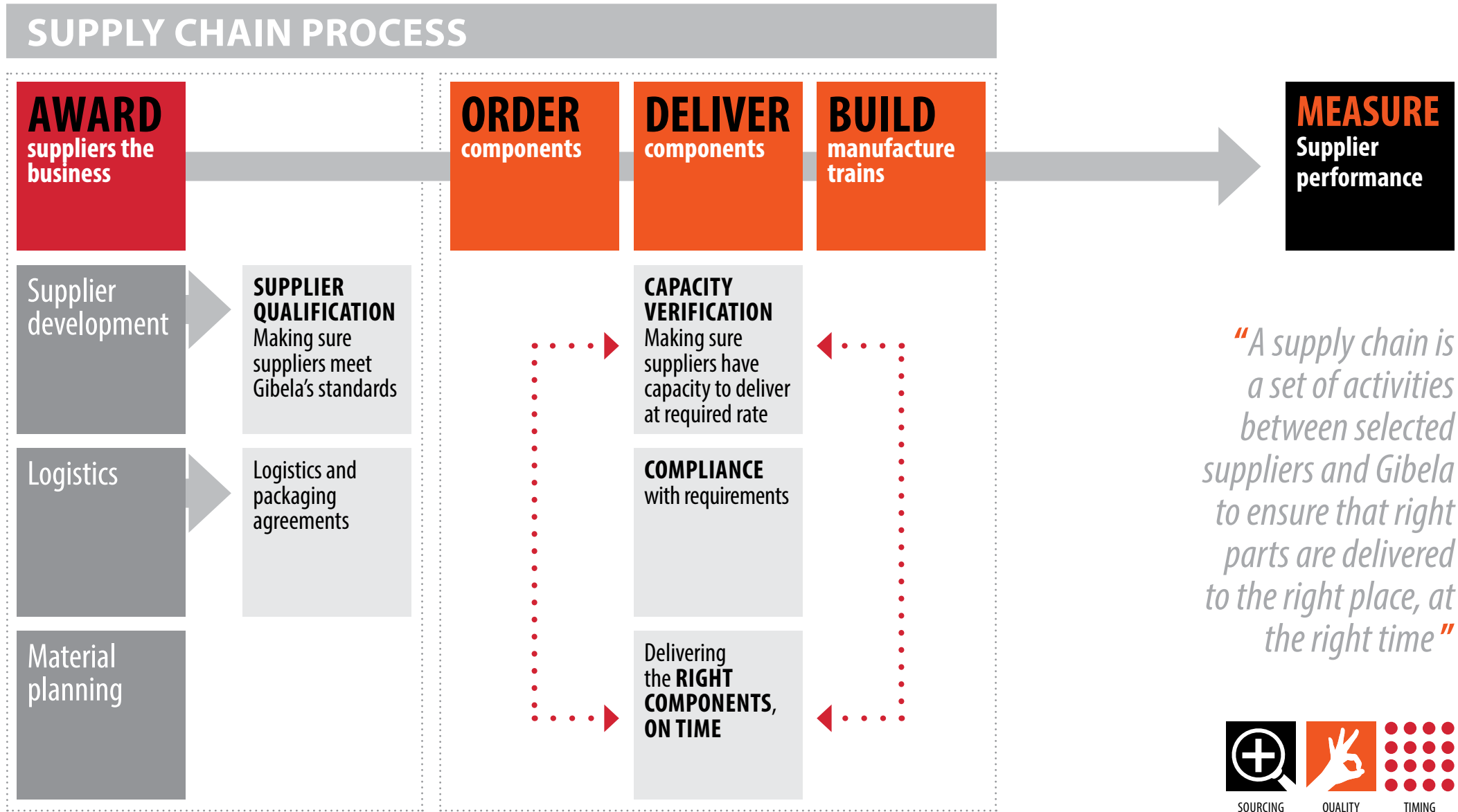
TIMING

How Gibela will support suppliers

Throughout the supply chain process, Gibela's supplier support team will monitor suppliers' performance and assist suppliers to improve performance where necessary. Specifically, the team will help suppliers:

- Streamline manufacturing processes and provide the tools to meet capacity at peak production
- Improve managerial capabilities
- Put in place efficient supply chain management
- Ensure proper production planning

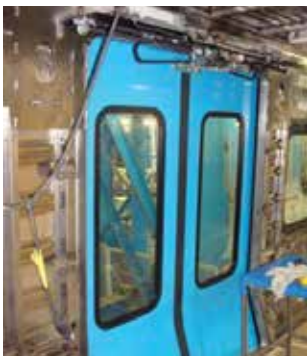
KEY SUPPLY CHAIN PROCESSES



GIBELA'S PRODUCTION RAMP-UP

During peak production, Gibela will be producing 40 cars per month, this is an extremely fast ramp up and it is important that we maintain close communication with all suppliers. The manufacturing process involves over 10,000 parts to assemble. Suppliers need to:

- Deliver parts directly to the point of use
- Make use of reusable packaging to safeguard product quality and save costs
- Be aware that just one missing link disrupts the entire system – defects can cost 30 times the actual value of the part in lost production time



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